

In-Office or In-Home

## TWO SCENARIOS. ONE SOLUTION.

The INRatio®2 PT/INR Monitoring System



HemoSense®...

*life without complications.*

**When managing oral anticoagulation therapy**, a patient's time in therapeutic range (TTR) is critical to help minimize the occurrence of adverse events. But laboratory testing of PT/INR can be inefficient for both the patient and the healthcare provider, resulting in delays in dosage adjustments and wasted resources.

**The INRatio®2 PT/INR Monitoring System combines reliable results with practical convenience making it an excellent in-office solution for anticoagulation patient management.**



## INRatio2 In the Office.

### Office Efficiencies and Improved Patient Care

Integrate INRatio2 into your practice and improve patient care while you improve practice efficiencies.

- Send patients home instead of to the lab for a PT/INR test
- Get results in about 60 seconds instead of hours or days
- Counsel your patients face-to-face with dosage changes to help improve TTR (Time in Therapeutic Range)
- Simplify the workflow and allow staff to operate more efficiently
- Set your practice apart with in-office technology

### Proven Adherence to Clinical Practice Guidelines

INRatio has always surpassed the ACCP guidelines for low ISI thromboplastin.<sup>1</sup>

### Why 7 out of 10 professionals are choosing INRatio<sup>2</sup>



#### On Board Quality Control...

Rigorous quality control checks are performed automatically with every test strip, ensuring a reliable result.



#### Individually Wrapped Strips/ No Refrigeration Required...

Strips are individually foil-wrapped and can be stored at room temperature for up to 12 months.



#### Small Sample Size...

1 unmeasured drop of blood applied directly to the strip performs both the test and quality controls.

**CLIA Waived**

### NEW and IMPROVED in INRatio2:

- Larger LCD screen and easy-read digits
- Simplified, icon based interface
- All kits include a complimentary tote
- Extended battery life supports two hundred tests
- Expanded test strip area for easier sample application
- Compatible with INRatio Test Strips



## The INRatio2 is Designed for Ease of Use



1. Insert new strip to turn on monitor and confirm the strip code.



2. Perform the finger stick and apply sample to the illuminated target area.



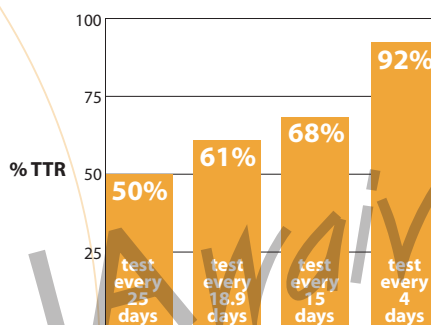
3. See the results in about 60 seconds.

## INRatio2 In the Home.

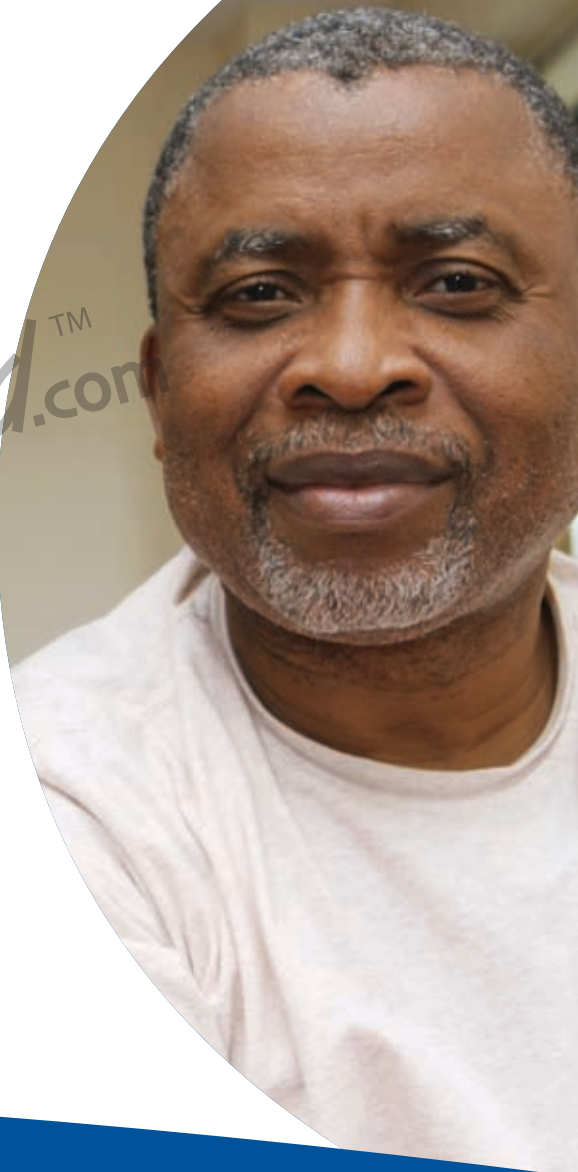
### Patients can improve TTR by testing more often<sup>3</sup>

A physician directed self-testing program will allow patients to test more frequently. This helps to keep their therapy under better control and may reduce the chance of bleeding or clotting complications. The physician will determine how often patients should test. It could be every few weeks, or as often as every few days, depending on medical condition and other factors.

### More Frequent Testing Can Increase Time in Therapeutic Range (TTR)<sup>4</sup>



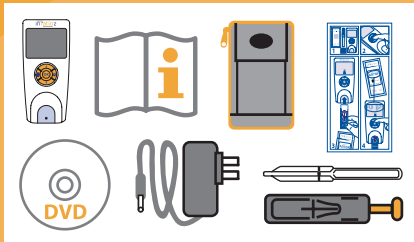
*Home testing provides the opportunity for more frequent testing, meaning more data to give the patient and doctor a clearer picture of PT/INR levels over time. This additional information allows for more timely adjustments to anticoagulation therapy.*



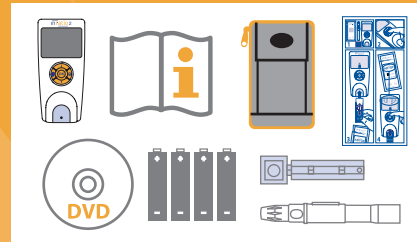
### INRatio2 is a product of choice because:

- 2 quantitative On Board Quality Controls run automatically on every test
- One unmeasured drop from a fingerstick delivers results in about 60 seconds
- May reduce lab visits for patients who find going to the lab difficult or time consuming
- Results are easy to obtain and share with healthcare team
- The compact system is easy to carry (freedom to travel)
- New expanded Medicare coverage for home PT/INR monitor and supplies for patients with mechanical heart valves, chronic atrial fibrillation and/or venous thromboembolism

# INRatio® 2 Ordering Information



- Professional Kit**  
 #0200431  
 1 INRatio2 Monitor  
 1 User's Guide  
 1 Quick Reference Guide  
 1 Carrying Tote  
 1 Power Supply  
 1 Training Video  
 10 Blood Lancets  
 10 Microsafe Tubes



- Patient Self-Test Kit**  
 #0200432  
 1 INRatio2 Monitor  
 1 User's Guide  
 1 Quick Reference Guide  
 1 Carrying tote  
 4 AA Batteries  
 1 Training Video  
 1 Lancet Device  
 10 Blood Lancets  
 6 Gauze & Alcohol Pads

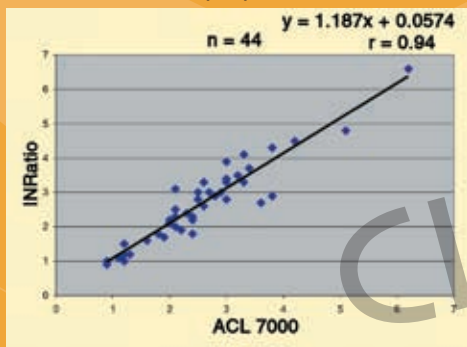


- Test Strips 12 Pack**  
 #0100071  
 12 INRatio Test Strips Per Box

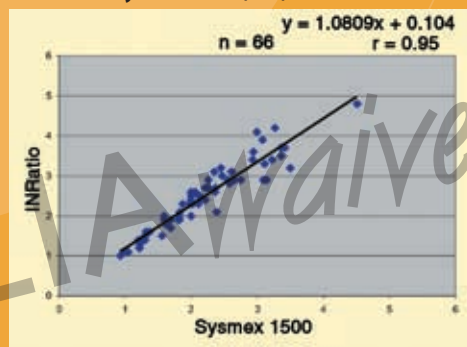
- Test Strips Bulk Pack**  
 #0100139  
 48 INRatio Test Strips Per Box

## Performance Characteristics

Regression Analysis  
 INRatio vs. ACL 7000 (INR)



Regression Analysis  
 INRatio vs. Sysmex 1500 (INR)



\*Representative customer correlation data.

## About HemoSense

HemoSense (AMEX: HEM) develops, manufactures and sells easy-to-use, blood coagulation monitoring systems for use by patients and healthcare professionals in the management of warfarin medication.

- <sup>1</sup> The Seventh ACCP Conference on Anticoagulation Therapy: Evidence-Based Guidelines, Supplement to Chest, Volume 126, No. 3 (Supplement). September 2004; 2085-2095.
- <sup>2</sup> HPIS comparative sales data, point of care PT/INR monitors sold Q4 2004 - Q2 2008
- <sup>3</sup> Oral Anticoagulation Monitoring Study Group, "Point-of-Care Prothrombin Time Measurement for Professional and Patient Self Testing Use: A Multicenter Clinical Experience," American Journal of Clinical Pathology, 2001; 115:288-296.
- <sup>4</sup> Centers for Medicare and Medicaid Services. National Coverage Analysis: Prothrombin Time (INR) Monitor for Home Anticoagulation Management (#CAG-00087N). Sep 18, 2001.

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